



OUR TOP 9 QUESTIONS TO ASK YOUR CONTRACTOR

1. Are you licensed and insured in my city?
2. Could I have the phone/email of two recent clients who could give you a referral?
3. How long have you worked in this industry?
4. If you're newer to the industry, what did you do before? Experience in peripheral fields like architecture or building trades is a good sign.
5. Do you work mostly on commercial, residential, new construction, or renovations?
What's your area of expertise?
6. Have you ever collaborated with an interior designer? Good contractors understand the value of an interior designer, or home owner who appreciates and understands design details.
7. Can you create a project budget? An itemized list of expected costs broken down per room or per trade, such as plumbing costs, electrical costs, framing, drywall, tile, etc.
8. Can you explain your process for a "change order?" When changes occur to scope of work, either increasing or decreasing costs what is the procedure?

We always suggest printing out inspiration photos to show to a potential contractor. Use your photos as a tool to gauge the contractor's sensitivity to design details. It is a good sign if they are responsive to the vision and even add suggestions / comments on design possibilities (or restrictions) based on their construction knowledge. They likely have a good eye for design and detail which goes a long way during the building process!

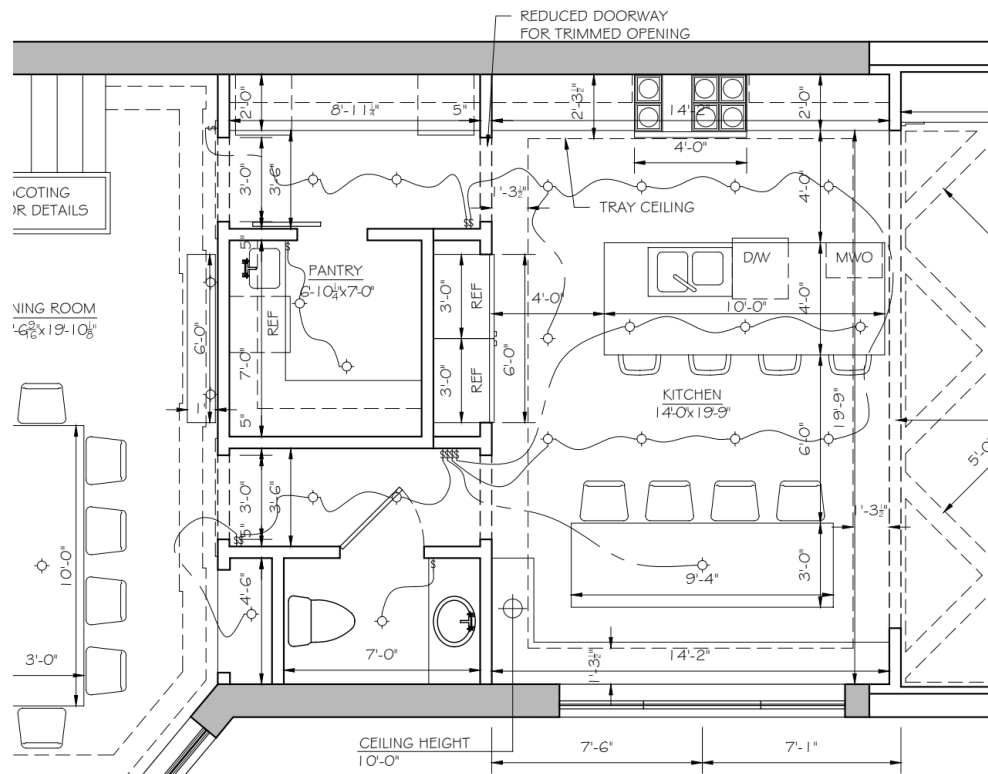




WHAT YOUR CONTRACTOR WANTS YOU TO KNOW

How to be Prepared for Your Walk-Through

1. Create a thorough wish list or scope of items needing to be addressed by area throughout the home.
2. Prepare a good inspirational package with images. You can gather these on sites like Pinterest and Houzz. Print these out for your meeting.
3. Provide any plans of existing conditions, including plat survey plans from your closing or floor plans from your home or online listing.



A-6 KITCHEN FLOOR PLAN

SCALE: $\frac{1}{4}'' = 1'-0''$

